Putting the Pieces Together

<u>Hands on Learning Session</u>

- FOOD SHOW ~ Fall
 - www.snaaz.org
- ☐ MENU ITEMS ~ December
 - 4 Week Cycle Menu
- PROCESSING CATALOG ~ January
 - CNP2000 Main Login Page

Hands on Learning Session

- □ NEED CALCULATION ~ January
 - 4 Week Menu Cycle
 - Annual Calendar
 - Catalog
 - Worksheet

Commodity Diversion Work Sheet

To determine the number of raw pounds needed to divert to a processor for desired end products and pricing of end products

Processor: Company A Date: November 17, 2006 **Product Information** A. Product Code **AAA-555** B. Product Name/Description Peanut Butter & Jelly Sandwich C. Number of servings per case 72 D. Commodity (code &description) B473, Peanut Butter E. Pounds of donated food (DF) per case 5.24 pounds F. USDA value per pound \$ 0.58732143 (Current November 15th pricing) **End Product Calculation** G. Number of servings needed for each day 250 H. Number of days item on menu for entire year 45 (annual) 5 (month) (use menu cycle & annual calendar) I. Total servings needed ($\mathbf{G} \times \mathbf{H}$) 11,250 (annual) 1,250 (month) J. Total cases (I ÷ C) $156.25 \approx 157 \text{ (annual)}$ $17.36 \approx 18 \text{ (month)}$ K. Number of raw pounds needed $(\mathbf{J} \times \mathbf{E})$ 822.68 ≈ 823 L. Units to divert (**K** ÷ Pack Size) 27.43 ≈ 28 total units (NEEDED FOR ADE SURVEY) Pack Size: 6/5# = 30 pounds per unit M. Total entitlement used for product ($\mathbf{K} \times \mathbf{F}$) \$ 483.37 ANNUAL SAVINGS

Processing Costs

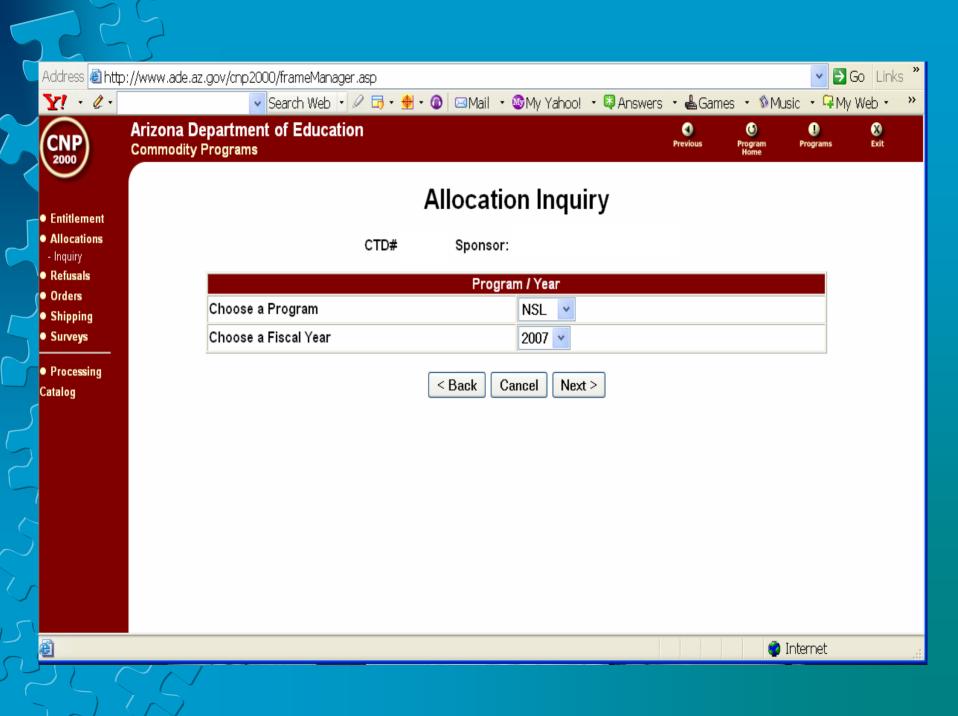
Coop Drice of End Droduct (cohool price)

FFS – last column in ADE catalog		\$ <u>23.04</u>	
NOI – call processor for case price			
Total Processing Fee (J × M)	=	\$ 3,617.28 (annual)	\$ 414.72 (month)
Delivery Fees (J × Fee per case)	=	\$ <u>513.39 (annual)</u>	\$ <u>58.86 (month)</u>
(differs by distributor)			
Total costs (N + O)	=	\$ 4.130.67 (annual)	\$ 473.58 (month)
	NOI – call processor for case price Total Processing Fee (J × M) Delivery Fees (J × Fee per case) (differs by distributor)	FFS – last column in ADE catalog NOI – call processor for case price Total Processing Fee (J × M) Delivery Fees (J × Fee per case) (differs by distributor)	FFS – last column in ADE catalog NOI – call processor for case price Total Processing Fee (J × M) Delivery Fees (J × Fee per case) = \$ 3,617.28 (annual) = \$ 513.39 (annual)

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Hands on Learning Session

- □ SURVEYS ~ January March
 - Processing Survey example
- ☐ PROCUREMENT ~ May
 - Contact Procurement Department for step-by-step procedures
- CONTACT BROKER ~ May July
 - Catalog ~ Broker Information
- TRACK ORDERS ~ August April
 - Allocation Inquiry Screen



We've covered...

- FOOD SHOW
- MENU ITEMS
- PROCESSING CATALOG
- NEED CALCULATION
- **SURVEYS**
- PROCUREMENT
- CONTACT BROKER
- TRACK ORDERS

Questions?

Commodity Diversion Work Sheet

To determine the number of raw pounds needed to divert to a processor for desired end products and pricing of end products

Processor: Company B Date: November 17, 2006 **Product Information** A. Product Code BBB-101 B. Product Name/Description Fully Cooked Flaimbroiled Beef Patty C. Number of servings per case 200 D. Commodity (code &description) A594, Beef Bulk Coarse E. Pounds of donated food (DF) per case 25.49 pounds F. USDA value per pound \$ 1.40872703 (Current November 15th pricing) **End Product Calculation** G. Number of servings needed for each day 250 H. Number of days item on menu for entire year 19 (annual) 2 (month) (use menu cycle & annual calendar) I. Total servings needed ($\mathbf{G} \times \mathbf{H}$) 4,750 (annual) 500 (month) J. Total cases (I ÷ C) $23.75 \approx 24 \text{ (annual)}$ $2.5 \approx 3 \pmod{1}$ K. Number of raw pounds needed $(\mathbf{J} \times \mathbf{E})$ 611.76 ≈ 612 10.2 ≈ 10 total units (NEEDED FOR ADE SURVEY) L. Units to divert (**K** ÷ Pack Size) Pack Size: 1/60# = 60 pounds per unit M. Total entitlement used for product ($\mathbf{K} \times \mathbf{F}$) \$861.80 ANNUAL SAVINGS **Processing Costs**

	NOI - call processor for case price
Ο.	Total Processing Fee (J × M)

P. Delivery Fees (**J x Fee per case**) (differs by distributor)

N. Price of End Product (school price)

FFS – last column in ADF catalog

Q. Total costs (**N** + **O**)

= \$ 709.20 (annual) \$ 88.65 (month) = \$ 78.48 (annual) \$ 9.81 (month)

\$ 29.55

\$ 787.68 (annual) \$ 98.46 (month)



BREAK